



Kansas Small Business Development Center SBIR / STTR Eligibility and Readiness Assessment

This assessment will help you examine several factors to determine whether your business may be eligible and ready for the SBIR or STTR program application and to help us work with you more effectively. All information provided to the Kansas SBDC is confidential. Contact any of our locations (<http://www.kansassbdc.net/ksbdc-locations/>) for free, confidential consulting.

Eligibility Checklist

- Yes No **Does your business employ 500 or fewer employees, including affiliates?**
- Yes No **Is your business at least 51% owned and operated by a U.S. citizen or permanent resident?**
- Yes No **Is your business a for-profit entity or will you form a for-profit entity?**
- Yes No **Is your business located in the United States?**
- Yes No **Is your Principal Investigator (main researcher) devoting at least 51% time to the business? (This is required for SBIR but not for STTR.)**
- Yes No **If you previously received a Phase I award, do you meet the benchmark requirements for progress toward commercialization?**
- Yes No **Does your research idea fit with a participating federal agency solicitation topic?**

Readiness Checklist

- Yes No **Does your preliminary data indicate that your project is potentially feasible?**
- Yes No **Have you identified specific feasibility issues to research in Phase I that you can complete in accordance with deadlines?**
- Yes No **Have you identified how Phase I success will be measured?**
- Yes No **Have you assembled an R&D team that agency reviewers are likely to consider credible?**
- Yes No **Do you have access to all facilities, equipment, and resources necessary to conduct the project?**
- Yes No **Is the amount of SBIR / STTR funding available sufficient for your needs?**
- Yes No **Do you have sufficient resources to adequately supplement SBIR / STTR funds?**
- Yes No **Have you identified a market for your product and do you know its size?**
- Yes No **Have you determined how to commercialize your product?**
- Yes No **Have you studied sample SBIR / STTR proposals?**
- Yes No **Do you have time to create a winning proposal?**

About Kansas Small Business Development Center

The Kansas SBDC network provides existing Kansas small businesses, start-ups, and pre-venture entrepreneurs with no-cost business consulting, low- and no-cost training, and resources for every stage of the business life cycle.

The Kansas SBDC network is funded in part through a cooperative agreement with the U.S. Small Business Administration and the state of Kansas. The network receives funding from and partners with higher education and economic development organizations. The Kansas SBDC is nationally accredited through America's Small Business Development Centers. The statewide host for Kansas SBDC is Fort Hays State University.

For more information on the Kansas SBDC Network, visit <http://www.kansassbdc.net> or call 877-625-7232.